

MARWAN HAMDAN

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CHIEF EXECUTIVE OFFICER

Visionary leader. Key partnership developer . Tactical Market planner

An accomplished Executive with domestic and international experience in operations, research and development professional, project management expert, multichannel products distribution, results-oriented, a leader with proven success in new market identification and strategic positioning.

ACHIEVEMENTS

- Created a more responsive and market-driven organization resulting in increased sales by 400% in 2 years.
- Substantially improved productivity while reducing the operational cost by 40%.
- Opened new markets and established strategic alliances in 17 countries.

HIGHLIGHTS OF QUALIFICATIONS

- Managed Software, Research & Development, and Data Processing Sales.
- Managed MIS Projects in 17 countries.
- Developed and implemented strategic marketing plans, and prepared company-wide sales forecast to improve sales and decrease cost.
- Researched and developed new technology solutions for e-payments.
- Exceptional interpersonal skills of communication and negotiation.
- Speaker at Information and communication technology events and conferences.
- Delta Informatics Chairman.
- Fintech Solutions Chairman.
- Professional Company for consulting & development Board member.
- Dinarak Borad member (Money Wallet Company).
- Educational Creativity School. Board member.
- Fluent in English and Arabic.

CAREER HISTORY

Chief Executive Officer

Delta Informatics, Jordan

1993 – present.

Fintech Solutions, Jordan

2018 – present.

- Developed and led the company’s short- and long-term strategy.
- Created and implemented the company vision and mission.
- Evaluated the work of other executive managers within the companies.
- Maintained awareness of the competitive market landscape, expanded opportunities, industry developments, etc.
- Ensured that the companies maintain high social responsibility by focusing on charitable programs.
- Assessed risks to the companies and ensured they are monitored to minimize cost.
- Created strategic goals and assured they are measurable and describable
- Trained and Mentored regional managers.
- Increased revenue by expanding market share and establishing alliance initiatives.

System Engineer

General Computers & Electronics Company, Jordan

1988 – 1993

- Organized and led Unix Operating System sales team, support and training team.
- Managed Software Department, technical, sales, and customer support teams.
- Established Research and Development (R&D) Department, Developed the strategic Plans and competitive products.
- Participated in Arabization of ASCII Terminals, and printers under Unix Operating system.
- Created and managed Data Processing sales team and assured quality control for sales projects above \$1 million.
- Participated in developing the five years’ company strategic plan.

Volunteer Experience

- Founder of Sanabel Autism Center (Charity Center) 2017 – present.
- CEO of Jordan Computer Society. 2015- 2018.
- CEO of Sanabel Healthcare Association. 2014- present.

EDUCATION and PROFESSIONAL MEMBERSHIP

BA in Electronics & Communication Engineering, Yarmouk University

1986.

Memberships:

Registered Member , The Information Technology at Jordan, Amman, Jordan	2004 - Present
Registered Member , The Jordan Computer Society, Amman, Jordan	1988 - Present
Registered Member , The Jordan Engineers Association, Amman, Jordan	1986 - Present